

**SOLUTIONS.
CLEVER.
PRACTICAL.**



di-soric GmbH & Co. KG is an innovative family business with more than 40 years of experience in sensor technology.

We employ around 200 dedicated employees in the development, production and worldwide distribution of high-quality sensor products for automation technology, which are complemented by image processing and identification systems as well as industrial LED lighting.

For the further expansion of our sales department, we are looking for you all over Germany as

INSIDE SALES (M/W/D)

YOUR TASKS:

- Handling of customer requests and inquiries covering both technical and commercial first level support
- Active follow-up of customer requests and quotes by e-Mail, phone or Video calls
- Regular participation at product trainings and sales conferences
- Intensive communication with customer service, marketing and sales departments
- Research and classification of potential new customers and documentation of target customer lists in CRM system
- Creating reports and KPIs based on CRM System in cooperation with Head of Sales
- Edit and maintaining important customer informations in CRM system
- Project communication and documentation for important customer projects and sales opportunities

OUR OFFER:

- Permanent employment contract
- Company pension scheme
- Employee discounts
- Business-Bike
- a hybrid working model or 100% mobile
- Part-time work of 80% would also be possible
- Secure and future-orientated job in a successful and growing family business

YOUR PROFILE:

- You have a degree in industrial engineering or you are a technical business economist (m/f/d)
Very good english language skills, technical english and/or additional languages would be a plus
- High willingness of learning and improving through intensive team work
- CRM system experiences preferably with salesforce
- Professional background in industrial engineering and automation industry

Get started with us now and send us your complete and informative application preferably by e-mail to: kariere@di-soric.com

We look forward to hearing from you!