

**SOLUTIONS.
CLEVER.
PRACTICAL.**



di-soric GmbH & Co. KG is an innovative family business with more than 40 years of experience in sensor technology.

We employ around 200 dedicated employees in the development, production and worldwide distribution of high-quality sensor products for automation technology, which are complemented by image processing and identification systems as well as industrial LED lighting.

For the further expansion, we are looking for you as a

ACCOUNT MANAGER (M/F/D)

At di-soric industrial Automation (Suzhou) Co. Ltd, China

YOUR TASKS:

- Fulfillment of sales budgets
- Regular participation at product trainings and sales conferences
- Handling and expansion of Global Buying Accounts in cooperation with German HQ
- Presentation of products at customer location
- Technical application solution for factory automation equipment
- Definition of target customers for our business initiatives and core products and documentation in CRM system
- Multiplication of best practices and product trainings for internal and external sales partners
- Qualifying and training of new distribution partners
- Feedback and review of technology trends and market competitors

OUR OFFER:

- 15 day paid annual leave
- Travel allowance

YOUR PROFILE:

- College degree
- More than three years experience in industrial automation
- written and spoken communication skills in English
- High-disciplined and self-motivated
- Ability to multi-task, organize, and prioritize work, able to work effectively and accurately
- Team-work spirit

**Get started with us now and send us your complete and informative application preferably by e-mail to:
yuan.huang@di-soric.cn**

We look forward to hearing from you!